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2014
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## ANNUAL MEETING

THE LARGEST BANK
100\% INVESTED
IN INDIANA.

## Cake City Bank

 2014 Annual MeetingCake City Bank

This presentation contains, and future oral and written statements of the Company and its management may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. All statements in this presentation, including forward-looking statements, speak only as of today's date, and the Company undertakes no obligation to update any statement in light of new information or future events.

A number of factors, many of which are beyond the ability of the Company to control or predict, could cause actual results to differ materially from those in its forward-looking statements. Additional information is included in the Company's filings with the Securities and Exchange Commission.

## Long-Term Mission

## Lake City Bank will be

the Acknowledged and Recognized Leader in Indiana Community Banking


Core city


We're the largest Bank $100 \%$ invested in Indiana

Qake City Bank

## Wet Income and EPS "Record net income 25 out of last 26 years"



## Average Loans <br> "Commercial emphasis drive growth"



## Loan Breakdown

## "Commercial lending drives business"



As of December 31, 2013

## Qake City Bank

## Average Deposits "Improved Funding Mix"



## [. Deposit Breakdown "Retail strategy key to deposit growth"

Pre-Liquidity Strategy December 31, 2008

Cost of Deposits


December 31, 2013


## Qake City Bank

## Net interest income "Margin improved each quarter in 2013"

7\% CAGR


## Non-Interest income <br> "Outstanding growth in fee-based services"



## Qake City Bank

(1) Excluding gain on redemption of VISA shares in 2008.

# 用 Non-Interest Expense "Historical cost control is part of culture" 

$6 \%$ CAGR $^{(1)}$


Efficiency Ratio "Leveraging offices, people and technology"


Qake City Bank

## Asset Quality <br> "Strong Reserve Coverage"



## Qake City Bank

## Asset Quality

 "Nonperforming levels continue to improve"

- Nonperforming Loans/Total Loans
$\square$ Nonperforming Assets/Total Loans


## Qake City Bank

## Stable \& Healthy Dividend



| Key Ratios and Per Share Data <br> As of December 31, 2013 |  |
| :---: | :---: |
| TCE /Tangible Assets | $10.05 \%$ |
| Tier 1 Common Risk-Based | $11.88 \%$ |
| Total Risk-Based | $14.25 \%$ |
| Leverage | $11.25 \%$ |
| Book Value | $\$ 19.54$ |
| Tangible Book Value | $\$ 19.36$ |




## Aake City Bank

Historical LKKN Performance

## Lakeland Financial Corporation - Price Change (\%)

— LKFN (+321.62\%)
— KBW Bank (-13.99\%) ॠ
-SNL U.S. Bank (-10.27\%) \&
—SNL Midwest U.S. Bank ( $-17.58 \%$ ) $\mathbb{X}$


## Aake City Bank

## Qake City Bank

## Mike Kubacki Chief Executive Officer

1998 to 2014
"A Legacy of culture, Growth and Performance"

## Aake City Bank

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