UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

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[]TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 0-11487
LAKELAND FINANCIAL CORPORATION (Exact name of registrant as specified in its charter)
INDIANA 35-1559596 (State or other jurisdiction of incorporation or organization) Identification Number)
202 East Center Street P.O. Box 1387, Warsaw, Indiana 46581-1387 (Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code (574)267-6144
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the last practicable date.
Class Outstanding at April 30, 2002 Common Stock, No Par Value 5,771,837
LAKELAND FINANCIAL CORPORATION
Form 10-Q Quarterly Report
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Item 1.Legal Proceedings

LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS As of March 31, 2002 and December 31, 2001 (in thousands)

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	March 31, 2002	December 31, 2001	
	(Unauc	dited)	
ASSETS Cash and cash equivalents: Cash and due from banks Short-term investments	•	\$ 70,219 8,904	
Total cash and cash equivalents	40,876	79,123	
Securities available-for-sale: U. S. Treasury and government agency securities Mortgage-backed securities State and municipal securities Other debt securities Total securities available-for-sale (carried at fair value)	216,708 31,792	19,440 216,654 29,663 5,882 	
Real estate mortgages held-for-sale	4,422	8,493	
Loans: Total loans Less: Allowance for loan losses Net loans	8,309	738, 223 7, 946 730, 277	
Land, premises and equipment, net Accrued income receivable Intangible assets Other assets Total assets	24,466 5,283 6,011	24,252 5,441 6,161 12,326	
	=========	========	

(Continued)

LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS As of March 31, 2002 and December 31, 2001 (in thousands except for share data)

(Page 2 of 2)

	arch 31, 2002	cember 31, 2001
LIABILITIES AND SHAREHOLDERS' EQUITY	 (Unaud	1)
·		
LIABILITIES Deposits:		
Noninterest bearing deposits Interest bearing deposits	\$ 139,598 705,153	\$ 169,549 623,831
Total deposits		793,380
Short-term borrowings:		
Federal funds purchased	4,000	49,000
U.S. Treasury demand notes Securities sold under agreements	1,361	4,000
to repurchase	107.869	149,117
Other borrowings	30,000	30,000
Total short tarm barragings		
Total short-term borrowings	143,230	232,117
Accrued expenses payable	11,707	6,131 1,843 11,389
Other liabilities	2,071	1,843
Long-term borrowings	11,377	11,389
Guaranteed preferred beneficial interests in Company's subordinated debentures	10 22/	10 210
Company 3 Suborumnated debendares	 19,324	 19,310
Total liabilities	1,032,460	
SHAREHOLDERS' EQUITY		
Common stock: No par value, 90,000,000 shares authorized, 5,813,984 shares issued and 5,771,837 outstanding as of March 31, 2002, and 5,813,984 shares issued and 5,775,632		
outstanding at December 31, 2001	1 /153	1,453
Additional paid-in capital	8.537	8,537 62,378 1,835
Retained earnings	64,283	62,378
Accumulated other comprehensive income/(loss)	2,077	1,835
Treasury stock, at cost	(736)	(669)
Total shareholders' equity	75,614	73,534
Total liabilities and shareholders' equity	\$ 1,108,074	\$ 1.137 712
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The accompanying $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right)$

LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME For the Three Months Ended March 31, 2002, and 2001 (in thousands except for share data)

(Unaudited)

(Page 1 of 2)

Three Mo	nths	Ended
Mar	ch 3:	1,

	2002			
INTEREST AND DIVIDEND INCOME				
Interest and fees on loans: Taxable Tax exempt		12,336 33		33
Total loan income Short-term investments				15,647 242
Securities: U.S. Treasury and government agency securities Mortgage-backed securities State and municipal securities Other debt securities		395 2,758 400 115		733 3,316 445 115
Total interest and dividend income		16,065		20,498
INTEREST EXPENSE				
Interest on deposits Interest on short-term borrowings Interest on long-term debt		4,352 920 572		9,315 1,991 610
Total interest expense		5,844		11,916
NET INTEREST INCOME				8,582
Provision for loan losses		502		213
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES				8,369
NONINTEREST INCOME				
Trust and brokerage fees Service charges on deposit accounts Other income (net) Net gains on the sale of real estate mortgages held-for-sale		658 1,322 1,004		794 1,108 841 127
Total noninterest income				2,870
NONINTEREST EXPENSE				
Salaries and employee benefits Occupancy and equipment expense Other expense		4,598 1,099 2,986		4,212 1,269 2,755
Total noninterest expense		8,683		8,236

(Continued)

LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME For the Three Months Ended March 31, 2002, and 2001 (in thousands except for share data)

(Unaudited)

(Page 2 of 2)

	Three Months Ended March 31,			
		2002		2001
INCOME BEFORE INCOME TAX EXPENSE		4,381		3,003
Income tax expense		1,496		874
NET INCOME	\$	2,885 =======		2,129 ======
Other comprehensive income, net of tax: Unrealized gain/(loss) on available- for-sale securities		242		1,994
TOTAL COMPREHENSIVE INCOME	\$	3,127		4,123 ======
AVERAGE COMMON SHARES OUTSTANDING FOR BASIC EPS		5,813,984		5,813,984
BASIC EARNINGS PER COMMON SHARE	\$	0.50	•	0.37
AVERAGE COMMON SHARES OUTSTANDING FOR DILUTED EPS		5,901,581		5,829,687
DILUTED EARNINGS PER COMMON SHARE	\$	0.49		0.37

The accompanying $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS For the Three Months Ended March 31, 2002 and 2001 (in thousands)

(Unaudited)

(Page 1 of 2)

	200		2001	
Cash flows from operating activities:			 	
Net income	\$	2,885	\$ 2,129	
Adjustments to reconcile net income to net cash from operating activities:				
Depreciation		558	588	
Provision for loan losses		502	213	
Amortization of intangible assets		156	224	
Amortization of mortgage servicing rights		84	65	
Impairment of mortgage servicing rights		(23)	192	
Loans originated for sale		(17, 246)	(8,245)	
Net gain on sale of loans		(361)	(127)	
Proceeds from sale of loans		21,516	7,002	
Net loss on sale of premises and equipment		2	11	
Net securities amortization		550	202	
Increase in taxes payable		1,426	854	
Decrease in income receivable		158	326	
Increase in accrued expenses payable			1,417	
(Increase) in other assets		(598)	(1,200)	
Increase in other liabilities		228	171	
Total adjustments		7,171	 1,693	
Net cash from operating activities		10,056	 3,822	
Cash flows from investing activities:			 	
Proceeds from maturities, sales and calls of securities available-for-sale		16.635	8,467	
Purchases of securities available-for-sale		(18, 733)	(10,559) 3,956	
Net (increase) decrease in total loans		(6.856)	3.956	
Purchases of land, premises and equipment		(774)	(336)	
Net cash from investing activities		(9,728)	1,528	

(Continued)

LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS For the Three Months Ended March 31, 2002 and 2001 (in thousands)

(Unaudited)

(Page 2 of 2)

	2002		2001
Cash flows from financing activities:	 		
Net increase (decrease) in total deposits Proceeds from short-term borrowings Payments on short-term borrowings Payments on long-term borrowings Dividends paid Purchase of treasury stock	\$ 51,371 7,026,470 7,115,357) (12) (980) (67)	((11)
Net cash from financing activities	 (38,575)		(55, 234
Net increase (decrease) in cash and cash equivalents	 (38, 247)		(49,884)
Cash and cash equivalents at beginning of the period	79,123		88,993
Cash and cash equivalents at end of the period	\$ 40,876	\$	39,109
Cash paid during the period for: Interest	\$ 5,685	\$	10,258
Income taxes	\$ 250	\$	20
Loans transferred to other real estate	\$ 0 	\$	32

The accompanying $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

LAKELAND FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2002

(Unaudited)

NOTE 1. BASIS OF PRESENTATION

This report is filed for Lakeland Financial Corporation (the "Company") and its wholly owned subsidiaries, Lake City Bank (the "Bank") and Lakeland Capital Trust ("Lakeland Trust"). All significant inter-company balances and transactions have been eliminated in consolidation. Also included is the Bank's wholly-owned subsidiary, LCB Investments Limited ("LCB Investments").

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three-month period ending March 31, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. The 2001 Lakeland Financial Corporation Annual Report on Form 10-K should be read in conjunction with these statements.

NOTE 2. NEW ACCOUNTING PRONOUNCEMENTS

On January 1, 2002, the Company adopted a new accounting standard which addresses accounting for goodwill and intangible assets arising from business combinations. Identifiable intangible assets must be separated from goodwill. Identifiable intangible assets with finite useful lives are amortized under the new standard, whereas unidentified intangible assets resulting from business combinations, both amounts previously recorded and future amounts purchased, cease being amortized. Annual impairment testing is required for goodwill with impairment being recorded if the carrying amount of goodwill exceeds its implied fair value. Adoption of this standard on January 1, 2002 did not have a material effect on the Company's financial statements.

Intangible assets subject to amortization are as follows:

	=====	=======	=====	======
Total	\$	8,844	\$	2,833
Core deposit intangible Other unidentified intangible	\$	(in thou 2,032 6,812	,	878 1,955
	Gross	s Carrying mount	Accu	mulated ization
	As	s of March	31. 2	002

Amortization expense for the first quarter of 2002 was \$151,000. Estimated amortization expense for the next five years is:

For	year	ended	12/31/02	\$603,000
For	year	ended	12/31/03	\$584,000
For	year	ended	12/31/04	\$568,000
For	year	ended	12/31/05	\$554,000
For	vear	ended	12/31/06	\$541,000

The Financial Accounting Standards Board has issued Statement 143, "Accounting for Asset Retirement Obligations" and Statement 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". Statement 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. Statement 144 supersedes FASB Statement 121 and the accounting and reporting provisions of APB Opinion No. 30. Statement 144 establishes a single accounting model for long-lived assets to be disposed of by sale at the lower of its carrying amount or its fair value less costs to sell and to cease depreciation/amortization. For the Company, the provisions of Statement 144 were effective January 1, 2002. The provisions of Statement 143 will be effective January 1, 2003. Implementation of Statement 144 did not have a material impact on the Company's financial statements, and Statement 143 is not anticipated to have a material impact on the Company's financial statements.

NOTE 3. RECENT REGULATORY DEVELOPMENTS

On October 26, 2001, President Bush signed into law the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "USA PATRIOT Act"). Among its other provisions, the USA PATRIOT Act requires each financial institution: (i) to establish an anti-money laundering program; (ii) to establish due diligence policies, procedures and controls with respect to its private banking accounts and correspondent banking accounts involving foreign individuals and certain foreign banks; and (iii) to avoid establishing, maintaining, administering, or managing correspondent accounts in the United States for, or on behalf of, foreign banks that do not have a physical presence in any country. The USA PATRIOT Act also requires the Secretary of the Treasury to prescribe, by regulations to be issued jointly with the federal banking regulators and certain other agencies, minimum standards that financial institutions must follow to verify the identity of customers, both foreign and domestic, when a customer opens an account. In addition, the USA PATRIOT Act contains a provision encouraging cooperation among financial institutions, regulatory authorities and law enforcement authorities with respect to individuals, entities and organizations suspected of engaging in terrorist acts or money laundering activities.

During the first quarter of 2002, the Financial Crimes Enforcement Network (FinCEN), a bureau of the Department of the Treasury, issued proposed and interim regulations as mandated by the USA PATRIOT Act that would: (i) prohibit certain financial institutions from providing correspondent accounts to foreign shell banks; (ii) require such financial institutions to take reasonable steps to ensure that correspondent accounts provided to foreign banks are not being used to indirectly provide banking services to foreign shell banks; (iii) require certain financial institutions that provide correspondent accounts to foreign banks to maintain records of the ownership of such foreign banks and their agents in the United States; (iv) require the termination of correspondent accounts of foreign banks that fail to turn over their account records in response to a lawful request from the Secretary of the Treasury or the Attorney General; and (v) encourage information sharing among financial institutions and federal law enforcement agencies to identify, prevent, deter and report money laundering and terrorist activity. To date, it has not been possible to predict the impact the USA PATRIOT ACT and its implementing regulations may have on the Company or the Bank in the future.

NOTE 4. EARNINGS PER SHARE

Basic earnings per common share is based upon weighted-average common shares outstanding. Diluted earnings per common share shows the dilutive effect of additional common shares issueable.

The common shares outstanding for the shareholders' equity section of the consolidated balance sheet at March 31, 2002 reflects the acquisition of 42,147 shares of Company common stock to offset a liability for a directors' deferred compensation plan. These shares are treated as outstanding when computing the weighted-average common shares outstanding for the calculation of both basic and diluted earnings per share.

For the three-month periods ended March 31, 2002 and 2001, stock options for 330,225 shares and 248,225 shares were considered dilutive for purposes of computing diluted earnings per share. There were no stock options granted in the period ended March 31, 2002.

NOTE 5. LOANS

	March 31, 2002		De	cember 31, 2001
		(in thou	san	ds)
Commercial and industrial loans Agri-business and agricultural loans Real estate mortgage loans Real estate construction loans Installment loans and credit cards	\$	493,183 57,286 43,348 1,099 150,024		478,288 58,901 44,898 2,354 153,782
Total loans	\$ ===	744,940	\$	738,223
Impaired loans	\$	8,881	\$	10,008
Non-performing loans	\$	1,916	\$	2,498

NOTE 6. RECLASSIFICATIONS

Certain amounts appearing in the financial statements and notes thereto for prior periods have been reclassified to conform with the current presentation. The reclassification had no effect on net income or stockholders' equity as previously reported.

Part 1 LAKELAND FINANCIAL CORPORATION

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION and

RESULTS OF OPERATION

March 31, 2002

OVERVIEW

Lakeland Financial Corporation is the holding company for Lake City Bank. The Company is headquartered in Warsaw, Indiana and operates 40 offices in 11 counties in northern Indiana. The Company earned \$2.9 million for the first three months of 2002 versus \$2.1 million in the same period of 2001, an increase of 35.5%. The increase was driven by a \$1.6 million increase in net interest income and a \$475,000 increase in non-interest income. Offsetting these positive impacts was an increase of \$289,000 in the provision for loan losses. Basic earnings per share for the first three months of 2002 was \$0.50 per share, versus \$0.37 per share for the first three months of 2001. Diluted earnings per share reflect the potential dilutive impact of stock options granted under an employee stock option plan. Diluted earnings per share for the first three months of 2002 was \$0.49 per share, versus \$0.37 per share for the first three months of 2001.

RESULTS OF OPERATIONS

Net Interest Income

For the three-month period ended March 31, 2002, net interest income totaled \$10.2 million, an increase of 19.1%, or \$1.6 million, over the same period of 2001. Net interest income increased primarily due to the falling interest rate environment, which resulted in the decline in the Company's cost of funds being 56 basis points greater than the decline in its yield on earning assets. In addition, average interest bearing liabilities decreased by \$26.7 million, or 2.9%, and average non-interest bearing demand deposits increased by \$10.4 million, or 8.1%. The effect of these changes was to increase the Company's net interest margin to 4.12% at March 31, 2002 from 3.49% at March 31, 2001.

During the first three months of 2002, total interest and dividend income decreased \$4.4 million, or 21.6%, to \$16.1 million, versus \$20.5 million during the same three months of 2001. Daily average earning assets for the first quarter of 2002 decreased 0.2% to \$1.024 billion versus the same period in 2001. The tax equivalent yield on average earning assets decreased by 177 basis points to 6.3% for the three-month period ended March 31, 2002 versus the same period of 2001.

The decrease in the yield on average earning assets reflected decreases in the yields on both loans and securities caused by the falling interest rate environment. The yield on securities is historically lower than the yield on loans, and decreasing the ratio of securities to total earning assets will normally improve the yield on earning assets. The ratio of average daily securities to average earning assets for the three-month period ended March 31, 2002 was 26.7% compared to 28.7% for the same period of 2001.

The average daily loan balances for the first three months of 2002 increased \$30.4 million, or 4.3%, to \$744.4 million, versus \$714.0 million for the same period of 2001. During the same period, loan interest income declined by \$3.2 million, or 21%, to \$12.4 million versus \$15.6 million during the first quarter of 2001. The decrease was the result of a 217 basis point decrease in the tax equivalent yield on loans, to 6.6%, versus 8.8% in the first quarter of 2001.

Income from short-term investments amounted to \$28,000 for the three-month period ended March 31, 2002, versus \$242,000 for the same period in 2001. The decrease of \$214,000 for the three-month period of 2002 over the same period in 2001 resulted from a \$10.4 million decrease in average daily assets to \$6.7 million, combined with a 404 basis point decline in yields.

The average daily securities balances for the first three months of 2002 decreased \$20.6 million, or 7.0%, to \$273.7 million, versus \$294.3 million for the same period of 2001. During the same periods, income from securities declined by \$941,000, or 20.4%, to \$3.7 million versus \$4.6 million during the first quarter of 2001. The decrease was the result of the decrease in average daily balances of securities combined with an 89 basis point decline in the tax equivalent yields on securities, to 5.7% versus 6.6% in the first quarter of 2001.

Total interest expense decreased \$6.1 million, or 51.3%, to \$5.8 million for the three-month period ended March 31, 2002, from \$11.9 million for the comparable period in 2001. This was primarily the result of a 233 basis point decrease in the Company's daily cost of funds. On an average daily basis, total deposits (including demand deposits) decreased \$34.2 million, or 4.0%, to \$817.8 million for the three-month period ended March 31, 2002, versus \$852.0 million in the same period in 2001. The decrease was primarily due to the Company's September, 2001 branch divestiture, which included \$70.3 million in deposits. When comparing the period ended March 31, 2002 with the same period of 2001, the average daily balances of the demand deposit accounts increased \$10.4 million, while the average daily balances of savings and transaction accounts combined decreased \$750,000. During the first three months of 2002, the average daily balance of time deposits, which pay a higher rate of interest compared to demand deposit and transaction accounts, decreased \$43.9 million and the rate paid on such accounts declined by 283 basis points versus the same period in 2001. Time deposits made up 48.8% of

average daily deposits during the quarter ended March 31, 2002 versus 52.0% during the year ago first quarter. Such a reduction would generally reduce the Company's cost of funds. During the remainder of 2002, management plans to continue efforts to grow relationship type accounts such as demand deposit and Investors' Weekly accounts, which pay a lower rate of interest compared to time deposit accounts and are generally viewed by management as stable and reliable funding sources. Average daily balances of borrowings increased \$17.9 million, or 9.6%, to \$204.9 million for the three months ended March 31, 2002 versus \$186.9 million for the same period in 2001. The rate on borrowings decreased 269 basis points when comparing the same periods. On an average daily basis, total deposits (including demand deposits) and purchased funds decreased 1.6% for the three-month period ended March 31, 2002 versus the same period in 2001.

Provision for Loan Losses

Based on management's review of the adequacy of the allowance for loan losses, a provision for losses on loans of \$502,000 was recorded during the first quarter of 2002 versus a provision of \$213,000 during the first quarter of 2001. The increase in the provision reflected a number of factors, including the increase in the size of the loan portfolio, the amount of impaired loans and management's overall view on current credit quality.

Net interest income after provision for loan losses totaled \$9.7 million for the three month period ended March 31, 2002. This represented an increase of 16.0% over the same period ended March 31, 2001.

Noninterest Income

Trust and brokerage fees Service charges on deposits

mortgages held-for-sale

Other income (net)

Noninterest income categories for the three-month periods ended March 31, 2002 and 2001 are shown in the following table:

Thr		Months en ⁻ ch 31,	ded
 2002		2001	Percent Change
 (in t	housands)
\$ 658 1,322 1,004	\$	794 1,108 841	(17.1)% 19.3 19.4
361		127	184.3
\$ 3,345	\$	2,870	16.6 %

Net gains on the sale of real estate

Total noninterest income

Trust fees increased 25.8%, from \$411,000 to \$518,000, in the first three months of 2002 versus the same period in 2001. This increase was primarily in employee benefit plan, executorship, living trust and testamentary trust fees. Brokerage fees decreased 63.4%, from \$382,000 to \$140,000, in the first three months of 2002 versus the same period in 2001, driven by nonrecurring fees received in 2001 of approximately \$156,000 related to the sale of several annuity accounts, and reduced trading volume.

The primary sources of the increase in service charges on deposit accounts were fees related to business checking accounts as well as fees related to new deposit services which were implemented in the first quarter of 2002.

Other income consists of normal recurring fee income such as mortgage service fees, credit card fees, insurance fees, and safe deposit box rent, as well as other income that management classifies as non-recurring. Other fee income increased \$163,000 in the first three months of 2002 versus the same period in 2001. The primary driver behind the increase was the stabilization of the non-cash impairment of the Bank's mortgage servicing rights. During the first quarter of 2002, a recovery of \$23,000 was realized in the valuation for impairment, versus a charge of \$192,500 during the same period of 2001. Excluding these non-cash charges, other income would have decreased 5.1% in the first quarter versus the same period in 2001.

The increase in profits from the sale of mortgages reflected an increase in the volume of mortgages sold during the first three months of 2002 versus sales during the first three months of 2001. During the first three months of 2002, the Company sold \$21.3 million in mortgages versus \$6.9 million in the comparable period of 2001. This increase in volume was the result of the falling interest rate environment during 2001 and an increase in demand for home mortgages. Given that mortgage rates have begun to rise, management does not anticipate that this trend will continue during the balance of 2002.

Noninterest Expense

Other expense

Noninterest expense categories for the three-month period ended March 31, 2002, and 2001 are shown in the following table:

Three Months ended March 31,

	2002		2001	Percent Change		
(in thousands)						
\$	4,598	\$	4,212	9.2 %		
	1,099		1,269	(13.4)		
	2,986		2,755	8.4		
\$	8,683	\$	8,236	5.4 %		

The increase in salaries and employee benefits reflected normal salary increases and increases related to the employee 401(k) plan and incentive compensation plan. Total employees decreased to 466 at March 31, 2002, from 474 at March 31, 2001. This decrease resulted primarily from the reduction in staff in connection with the sale of the five non-strategic branches in September, 2001.

The decrease in occupancy and equipment expense was also primarily related to the sale of the five branch offices in the third quarter of 2001.

Other expense includes corporate and business development, data processing fees, telecommunications, postage, and professional fees such as legal, accounting, and directors' fees. Other expense increased primarily due to increased advertising and public relations expenses incurred during the first quarter of 2002 versus the same quarter of 2001.

Income Before Income Tax Expense

Salaries and employee benefits Occupancy and equipment expense

Total noninterest expense

Income before income tax expense increased \$1.4 million, or 45.9%, to \$4.4 million for the first three months of 2002, versus \$3.0 million for the same period in 2001. This was due primarily to the increase in net interest income driven by an improved net interest margin.

Income Tax Expense

Income tax expense increased \$622,000, or 71.2%, for the first three months of 2002, compared to the same period in 2001. The combined state

franchise tax expense and the federal income tax expense as a percentage of income before income tax expense increased to 34.1% during the first three months of 2002 compared to 29.1% during the same period in 2001. The increase was primarily due to greater profitability which resulted in a higher percentage of income being subject to the state franchise tax combined with the Company being taxed at the 35% federal tax rate in 2002 versus the 34% rate in 2001.

FINANCIAL CONDITION

Total assets of the Company were \$1.108 billion as of March 31, 2002, a decrease of \$29.6 million, or 2.6%, when compared to \$1.138 billion as of December 31, 2001.

Total cash and cash equivalents decreased by \$38.2 million, or 48.3%, to \$40.9 million at March 31, 2002 from \$79.1 million at December 31, 2001. The decrease was attributable to corresponding decreases in short-term borrowings, primarily federal funds purchased and securities sold under agreements to repurchase.

Total securities available-for-sale increased by \$1.9 million, or 0.7%, to \$273.5 million at March 31, 2002 from \$271.6 million at December 31, 2001. The increase was a result of a number of transactions in the securities portfolio. Paydowns of \$15.4 million were received, and the amortization of premiums, net of the accretion of discounts, was \$550 thousand. Maturities and calls of securities totaled \$1.2 million. These portfolio decreases were offset by securities purchases totaling \$18.7 million, and an increase of \$360 thousand in the fair value of the securities. The investment portfolio is managed to limit the Company's exposure to risk by containing mostly CMO's which are either directly or indirectly backed by the federal government.

Real estate mortgages held-for-sale decreased by \$4.1 million, or 47.9%, to \$4.4 million at March 31, 2002 from \$8.5 million at December 31, 2001. The decrease was primarily the result of increasing mortgage loan rates which have caused the number of refinancings and new loans to decline. During the three months ended March 31, 2002, \$17.2 million in real estate mortgages were originated for sale and \$21.3 million in mortgages were sold.

Total loans, excluding real estate mortgages held-for-sale, increased by \$6.7 million or 0.9% to \$744.9 million at March 31, 2002 from \$738.2 million at December 31, 2001. The mix of loan types within the Company's portfolio remained relatively unchanged reflecting 74% commercial, 6% real estate and 20% consumer loans compared to 73% commercial, 6% real estate and 21% consumer loans at December 31, 2001.

The allowance for loan losses increased \$363,000, or 4.6%, to \$8.3 million at March 31, 2002 from \$7.9 million at December 31, 2001. The

allowance for loan losses is established through a provision for loan losses based upon management's evaluation of the risk inherent in the loan portfolio. Such evaluation, which includes a review of the larger individual loans (primarily in the commercial loan portfolio), considers the fair value of the underlying collateral, economic conditions, historical loan loss experience, level of classified loans and other factors that warrant recognition in providing for an adequate allowance for loan losses.

While management believes that it uses the best information available to determine the allowance for loan losses, unforeseen market conditions could result in adjustments to the allowance and net earnings could be significantly affected if circumstances differ substantially from the assumptions used in establishing the allowance for loan losses.

Net charge-offs for the three months ended March 31, were \$139,000 in 2002 and \$147,000 in 2001. One measure of the adequacy of the allowance for loan losses is the ratio of the allowance to the loan portfolio. The allowance for loan losses as a percentage of loans was 1.12% at March 31, 2002, and 1.08% at December 31, 2001.

At March 31, 2002, total nonperforming loans decreased by \$582,000 to \$1.9 million from \$2.5 million at December 31, 2001. The decrease resulted primarily from a \$555,000 paydown in one nonaccrual commercial loan due largely to funds received from the sale of underlying collateral by the borrower. Total impaired loans decreased by \$1.1 million to \$8.9 million at March 31, 2002 from \$10.0 million at December 31, 2001. The decrease resulted from the payoff of one commercial credit combined with the nonaccrual paydown discussed earlier. The impaired loan total includes \$1.5 million in nonaccrual loans. As of March 31, 2002, loans delinquent 90 days or more that were included in the accompanying financial statements as accruing totaled \$213,000 versus \$264,000 at December 31, 2001.

Regional economic conditions are monitored closely to identify changes in any of the industries within the market area that may show signs of weakening. The Company did not have any industry concentrations at March 31, 2002. The commercial loan portfolio has experienced rapid growth and comprises most of the Company's loan portfolio. Commercial loans represent higher dollar loans to fewer customers and therefore higher credit risk. Pricing is adjusted to manage the higher credit risk involved with these types of loans. Fixed rate mortgage loans, which represent increased interest rate risk, are sold to the secondary market, as well as some variable rate mortgage loans. The remainder of the variable rate mortgage loans are retained.

Management, along with other financial institutions, shares a concern about the strength and duration of the current economic recovery. Should the economic climate begin to deteriorate again, borrowers may experience

difficulty, and the level of non-performing loans, charge-offs and delinquencies could rise.

Total deposits increased by \$51.4 million, or 6.5%, to \$844.8 million at March 31, 2002 from \$793.4 million at December 31, 2001. The increase resulted from increases of \$83.4 million in certificates of deposit, \$3.0 million in Investors' Weekly accounts and \$4.2 million in savings accounts. Offsetting these increases were declines of \$29.9 million in demand deposits, \$7.4 million in NOW accounts and \$1.9 million in money market accounts. The decline in demand deposits occurred primarily in commercial demand deposit accounts, which decreased by \$12.7 million.

Total short-term borrowings decreased by \$88.9 million, or 38.3%, to \$143.2 million at March 31, 2002 from \$232.1 million at December 31, 2001. The decrease resulted primarily from a \$45.0 million decline in federal funds purchased combined with a \$41.2 million decline in securities sold under agreements to repurchase.

Total stockholders' equity increased by \$2.1 million, or 2.8%, to \$75.6 million at March 31, 2002 from \$73.5 million at December 31, 2001. Net income of \$2.9 million, less dividends of \$981,000, plus the increase in the accumulated other comprehensive income of \$242,000, less \$66,000 for the cost of treasury stock acquired, comprised this increase.

The Federal Deposit Insurance Corporation's (FDIC) risk based capital regulations require that all banking organizations maintain an 8.0% total risk based capital ratio. The FDIC has also established definitions of "well capitalized" as a 5.0% Tier I leverage capital ratio, a 6.0% Tier I risk based capital ratio and a 10.0% total risk based capital ratio. All of the Company's ratios continue to be above "well capitalized" levels. As of March 31, 2002, the Company's Tier 1 leverage capital ratio, Tier 1 risk based capital ratio and total risk based capital ratio were 7.9%, 10.4% and 11.4%, respectively.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk represents the Company's primary market risk exposure. The Company does not have a material exposure to foreign currency exchange risk, does not have any material amount of derivative financial instruments and does not maintain a trading portfolio. The board of directors annually reviews and approves the policy used to manage interest rate risk. The policy was last reviewed and approved in May 2001. The policy sets guidelines for balance sheet structure, which are designed to protect the Company from the impact that interest rate changes could have on net income, but does not necessarily indicate the effect on future net interest income. The Company, through its Asset/Liability Committee, manages interest rate risk by monitoring the computer simulated earnings impact of various rate scenarios

and general market conditions. The Company then modifies its long-term risk parameters by attempting to generate the type of loans, investments, and deposits that currently fit the Company's needs, as determined by the Asset/Liability Committee. This computer simulation analysis measures the net interest income impact of various interest rate scenario changes during the next 12 months. If the change in net interest income is less than 3% of primary capital, the balance sheet structure is considered to be within acceptable risk levels. At March 31, 2002, the Company's potential pretax exposure was within the Company's policy limit, and not significantly different from December 31, 2001.

FORWARD-LOOKING STATEMENTS

This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors, which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to, the following:

- The strength of the United States economy in general and the strength of the local economies in which the Company conducts its operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of the Company's assets.
- O The economic impact of the terrorist attacks that occurred on September 11th, as well as any future threats and attacks, and the response of the United States to any such threats and attacks.
- o The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters.
- o The effects of changes in interest rates (including the effects of changes in the rate of prepayments of the Company's assets) and the policies of the Board of Governors of the Federal Reserve System.
- o The ability of the Company to compete with other financial institutions as effectively as the Company currently intends

due to increases in $% \left(1\right) =\left(1\right) \left(1\right)$ competitive $% \left(1\right)$ pressures in the financial services sector.

- o The inability of the Company to obtain new customers and to retain existing customers.
- o The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
- o Technological changes implemented by the Company and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to the Company and its customers.
- O The ability of the Company to develop and maintain secure and reliable electronic systems.
- o The ability of the Company to retain key executives and employees and the difficulty that the Company may experience in replacing key executives and employees in an effective manner.
- o Consumer spending and saving habits, which may change in a manner that affects the Company's business adversely.
- o Business combinations and the integration of acquired businesses, which may be more difficult or expensive than expected.
- o The costs, effects and outcomes of existing or future litigation.
- O Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.
- o The ability of the Company to manage the risks associated with the foregoing as well as anticipated.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including other factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

LAKELAND FINANCIAL CORPORATION

FORM 10-Q

March 31, 2002

Part II - Other Information

Item	1.	Legal	proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

Item 2. Changes in Securities

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

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None

Item 6. Exhibits and Reports on Form 8-K

a. Exhibits

None

b. Reports

None

LAKELAND FINANCIAL CORPORATION

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Part II - Other Information

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LAKELAND FINANCIAL CORPORATION (Registrant)

/s/Michael L. Kubacki Date: May 9, 2002

Michael L. Kubacki - President and Chief

Executive Officer

/s/David M. Findlay Date: May 9, 2002

David M. Findlay - Executive Vice President and Chief Financial Officer

Date: May 9, 2002 /s/Teresa A. Bartman

Teresa A. Bartman - Vice President and

Controller