# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report

October 15, 2003

(Date of earliest event reported)

Lakeland Financial Corporation (Exact name of Registrant as specified in its charter)

Indiana

(State or other jurisdiction of incorporation)

0-11487

35-1559596

(Commission File Number)

(I.R.S. Employer Identification Number)

202 East Center Street, P.O. Box 1387, Warsaw, Indiana (Address of principal executive offices)

46581-1387

(Zip Code)

(574) 267-6144

(Registrant's telephone number, including area code)

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

(a) Financial Statements of Business Acquired.

None.

(b) Pro Forma Financial Information.

None.

(c) Exhibits.

99.1 Press Release dated October 15, 2003

Item 12. Results of Operations and Financial Condition

On October 15, 2003, Lakeland Financial Corporation issued a press release announcing its earnings for the quarter ended September 30, 2003. The news release is attached as Exhibit 99.1.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# LAKELAND FINANCIAL CORPORATION

/s/David M. Findlay David M. Findlay Chief Financial Officer Dated: October 15, 2003 By:

## LAKELAND FINANCIAL CORPORATION

FOR IMMEDIATE RELEASE

Contact: David M. Findlay
Executive Vice President
and Chief Financial Officer

(574) 267-9197

# LAKELAND FINANCIAL REPORTS THIRD QUARTER PERFORMANCE AND CASH DIVIDEND

Warsaw, Indiana (October 15, 2003) - Lakeland Financial Corporation (Nasdaq/LKFN), parent company of Lake City Bank, today reported quarterly net income of \$3.6 million for the third quarter of 2003, an increase of 18.9% versus \$3.0 million for the comparable period in 2002. Diluted net income per common share for the quarter was \$0.60 versus \$0.50 for the comparable period in 2002, an increase of 20.0%. Net income for the nine months ended September 30, 2003 was a record \$10.9 million versus \$9.0 million for the comparable period in 2002, an increase of 20.2%. Diluted net income per share for the nine months ended September 30, 2003 was \$1.81 per share versus \$1.52 per share in 2002, an increase of 19.1%.

The Company also announced that the Board of Directors approved a cash dividend for the third quarter of \$0.19 per share, payable on October 24, 2003 to shareholders of record on October 10, 2003. The quarterly dividend represents a 12% increase over the quarterly dividend of \$0.17 paid in 2002.

Michael L. Kubacki, Chairman, President and Chief Executive Officer, commented on the performance, "We continue to be pleased about our 2003 performance, with net income for the nine months ended September 30th up over 20%. The third quarter represented a challenging operating environment as we continued to experience a decline in the net interest margin, which decreased from 3.89% in the second quarter of 2003 to 3.72% in the third quarter, thus putting pressure on net interest income. Negative earnings impact was created by the significant decline in mortgage sales gains, which were \$383,000 versus \$1.2 million in the second quarter of 2003. While these events have certainly impacted on our linked quarter performance, which saw a slight decline in net income from \$3.7 million to \$3.6 million, our overall results for the year are outstanding."

Kubacki continued, "Noninterest income for the first nine months increased to \$13.8 million versus \$10.5 million in the comparable period in 2002, driven by mortgage sales gains of \$2.7 million, an increase of \$1.5 million versus the comparable period in 2002. Also adding to the strong increase in noninterest income was a \$1.7 million increase in other income, which grew from \$2.5 million for the first nine months of 2002 to \$4.2 million for the comparable period in 2003 as a result of the implementation of an insurance investment program, income due to a reduction in the valuation allowance related to accounting for mortgage servicing rights and increased service fees.

"Our income performance is notable given that net interest income after the provision for loan losses increased by only 2.5% from \$29.2 million in the first nine months of 2002 to \$30.0 million for the comparable period in 2003. Net interest income continued to be negatively impacted by a decline in the net interest margin from 4.10% in the first nine months of 2002 to 3.84% in the comparable period of 2003. As we conclude 2003, we anticipate that the net interest margin will remain one of our primary challenges, barring any upward movement in rates. As a result of the overall low interest rate environment throughout 2003, our margin has declined in each successive quarter of 2003," added Kubacki.

Average loans for the nine months ended September 30, 2003 were \$843.3 million versus \$759.4 million during the comparable period in 2002. Total loans as of September 30, 2003 were \$847.7 million versus \$839.4 million as of June 30, 2003. Lakeland Financial's allowance for loan losses as of September 30, 2003 was \$10.1 million, or 1.19% of gross loans, compared to \$9.1 million, or 1.15% of gross loans, as of September 30, 2002 and \$9.8 million, or 1.17% of gross loans as of June 30, 2003. Non-performing assets totaled \$6.2 million as of September 30, 2003 versus \$7.7 million on September 30, 2002 and \$8.2 million as of June 30, 2003. On a linked quarter basis, total nonperforming assets declined by approximately \$2.0 million from the second quarter of 2003 to the third quarter. The ratio of non-performing assets to loans was 0.73% on September 30, 2003 compared to 0.98% at both September 30, 2002 and June 30, 2003.

Kubacki commented, "During the first nine months of 2003, average loans increased by 9.4% to \$843.3 million versus \$770.9 million for all of 2002. Average loans during the third quarter of 2003 were \$853.4 million versus \$846.5 million in the second quarter of 2003, an increase of only 1%. On a net basis, loan growth was minimal as the region continues to slowly climb out of the difficult economic conditions that we believe have suppressed overall loan demand. Net charge offs totaled \$102,000 in the quarter versus \$843,000 in the third quarter of 2002 and \$673,000 during the second quarter of 2003. Net charge offs totaled \$1.2 million during both of the nine-month periods ended September 30, 2003 and 2002. For the nine months ended September 30, 2003, net charge offs were 0.20% of average loans on an annualized basis. We further believe that the decline in nonperforming assets on a linked quarter basis is reflective of the overall quality of our portfolio in a difficult commercial lending environment."

average equity to average assets ratio was 1.00% versus 5.02. Average comparable period in 2002 and 7.07% for the second quarter of 2003. Average average equity to average assets ratio was 7.05% versus versus \$77.9 million for the comparable period in 2002. Average total deposits for the nine months ended September 30, 2003 were \$961.8 million versus \$846.0 million for the comparable period in 2002.

the Company announced that D. Jean Northenor had retired In addition, from the Board of Directors. Kubacki concluded, "For nearly 20 years, Jean has helped define the organization and contributed to our many successes."

Lakeland Financial Corporation is a \$1.2 billion bank holding company headquartered in Warsaw, Indiana. Lake City Bank serves Northern Indiana with 42 branches located in the following Indiana counties: Kosciusko, Elkhart, Allen, St. Joseph, DeKalb, Fulton, Huntington, LaGrange, Marshall, Noble, Pulaski and Whitley.

Lakeland Financial Corporation may be accessed on its home page at www.lakecitybank.com. The Company's common stock is traded on the Nasdaq Stock Market under "LKFN". Marketmakers in Lakeland Financial Corporation common shares include Stifel Nicolaus & Company, Howe Barnes Investments, Inc., Raymond James & Associates, Inc., McDonald Investments, Inc., First Tennessee Capital Markets and Trident Securities.

This document contains, and future oral and written statements of the Company and its management may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.

A number of factors, many of which are beyond the ability of the Company to control or predict, could cause actual results to differ materially from those in its forward-looking statements. These factors include, among others, the following: (i) the strength of the local and national economy; (ii) the economic impact of past and any future terrorist attacks, acts of war or threats thereof and the response of the United States to any such attacks and threats; (iii) changes in state and federal laws, regulations and governmental policies concerning the Company's general business; (iv) changes in interest rates and prepayment rates of the Company's assets; (v) increased competition in the financial services sector and the inability to attract new customers; (vi) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (vii) the loss of key executives or employees; (viii) changes in consumer spending; (ix) unexpected results of acquisitions; (viii) changes in consumer spending; (ix) unexpected results of acquisitions; (x) unexpected outcomes of existing or new litigation involving the Company; and (xi) changes in accounting policies and practices. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including additional factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

## LAKELAND FINANCIAL CORPORATION THIRD QUARTER 2003 FINANCIAL HIGHLIGHTS (Unaudited - Dollars in thousands except Share and Per Share Data)

	3 Months Ended September 30				9 Months Ended September 30		
	2003		2002		2003		2002
END OF PERIOD BALANCES Assets Deposits Loans Allowance for Loan Losses Common Stockholders' Equity	\$ 1,248,162 1,002,037 847,714 10,064 88,799	\$	1,172,049 877,814 792,552 9,082 82,293	\$	1,248,162 1,002,037 847,714 10,064 88,799	\$	1,172,049 877,814 792,552 9,082 82,293
AVERAGE BALANCES Assets							
Total Assets Earning Assets Investments Loans	\$ 1,244,032 1,141,973 267,756 853,425	\$	1,145,577 1,063,798 274,626 771,516	\$	1,230,511 1,130,915 270,941 843,271	\$	1,129,696 1,046,792 274,116 759,380
Liabilities and Stockholders' Equity Total Deposits Interest Bearing Deposits Interest Bearing Liabilities Common Stockholders' Equity	982,617 804,096 969,747 87,260		868,450 716,002 898,002 80,722		961,770 792,761 964,110 86,749		846,010 699,770 892,928 77,885

INCOME STATEMENT DATA  Net Interest Income  Net Interest Income-Fully Tax Equivalent  Provision for Loan Loss  Noninterest Income  Noninterest Expense  Net Income	\$ 10,412 10,718 380 4,467 9,089 3,591	\$ 10,625 10,840 1,041 3,635 8,593 3,021	\$ 31,721 \$ 32,535 1,764 13,764 27,314 10,855	31,511 32,148 2,290 10,540 25,961 9,034
PER SHARE DATA Basic Net Income Per Common Share Diluted Net Income Per Common Share Cash Dividends Per Common Share Book Value Per Common Share (equity per share issued) Market Value - High Market Value - Low Basic Weighted Average Common Shares Outstanding Diluted Weighted Average Common Shares Outstanding	\$ 0.62 0.60 0.19 15.25 34.40 29.51 5,819,671 6,017,241	\$ 0.52 0.50 0.17 14.15 29.76 23.57 5,813,984 5,992,824	\$ 1.87 \$ 1.81 0.57 15.25 34.40 23.00 5,816,830 5,982,283	1.55 1.52 0.51 14.15 29.76 17.26 5,813,984 5,957,792
KEY RATIOS Return on Average Assets Return on Average Common Stockholders' Equity Efficiency (Noninterest Expense / Gross Interest Income plus Noninterest Income) Average Equity to Average Assets Net Interest Margin Net Charge Offs to Average Loans Loan Loss Reserve to Loans Nonperforming Assets to Loans Tier 1 Leverage Tier 1 Risk-Based Capital Total Capital	1.15% 16.33 61.08 7.01 3.72 0.05 1.19 0.73 8.31 10.81 11.86	1.05% 14.83 60.26 7.05 4.04 0.43 1.15 0.98 8.07 10.49 11.53	1.18% 16.73 60.05 7.05 3.84 0.20 1.19 0.73 8.31 10.81 11.86	1.07% 15.48 61.74 6.91 4.10 0.20 1.15 0.98 8.07 10.49 11.53
ASSET QUALITY Loans Past Due 90 Days or More Non-accrual Loans Net Charge Offs Other Real Estate Owned Other Nonperforming Assets Total Nonperforming Assets	\$ 3,226 1,291 102 1,530 120 6,167	\$ 3,627 3,973 843 38 104 7,742	\$ 3,226 \$ 1,291 1,232 1,530 120 6,167	3,627 3,973 1,154 38 104 7,742

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS As of September 30, 2003 and December 31, 2002 (in thousands)

	September 30, 2003	
	(Unaudited)	
ASSETS Cash and cash equivalents: Cash and due from banks	\$ 52 <b>3</b> 73	\$ 7 <i>1</i> 1 <i>1</i> 10
Short-term investments	7,233	\$ 74,149 13,000
Total cash and cash equivalents Securities available-for-sale:	59,606	87,149
<ul><li>U. S. Treasury and government agency securities</li><li>Mortgage-backed securities</li><li>State and municipal securities</li></ul>	13,962 209,683 52,520	17,284 222,036 34,785
Total securities available-for-sale	276,165	274,105
Real estate mortgages held-for-sale Loans:	9,742	10,395
Total loans Less: Allowance for loan losses		822,676 9,533
Net loans	837,650	813,143
Land, premises and equipment, net Accrued income receivable Goodwill	4,945 4,970	813,143 24,768 4,999 4,970 1,042
Other intangible assets Other assets	930 27,710	1,042 27,215
Total assets	\$ 1,248,162	\$ 1,247,786
LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES Deposits:	=======================================	========
Noninterest bearing deposits Interest bearing deposits	\$ 193,258 808,779	\$ 192,787 720,538
Total deposits Short-term borrowings:	1,002,037	
Federal funds purchased Securities sold under agreements		30,000
to repurchase U.S. Treasury demand notes Other borrowings	78,765 3,289 10,000	124,968 4,000 26,000
Total short-term borrowings Accrued expenses payable	99,054 7,575	184,968
Other liabilities Long-term borrowings	1,285 30.047	184,968 12,503 2,417 31,348
Guaranteed preferred beneficial interests in Company's subordinated debentures	19,365	19,345
Total liabilities		1,163,906
STOCKHOLDERS' EQUITY Common stock: No par value, 90,000,000 shares authorized, 5,822,429 shares issued and 5,776,202 outstanding as of September 30 2003, and 5,813,984 shares issued and 5,767,010		
outstanding at December 31, 2002 Additional paid-in capital	1,453 9,924	8,537
Retained earnings Accumulated other comprehensive income/(loss) Treasury stock, at cost	78,358 (26) (910)	3,937
Total stockholders' equity	88,799	83,880
Total liabilities and stockholders' equity		\$ 1,247,786
	========	========

LAKELAND FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
For the Three Months and Nine Months Ended September 30, 2003 and 2002
(in thousands except for share data)
(Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2003		2002 2003		2003			
INTEREST AND DIVIDEND INCOME								
Interest and fees on loans: Taxable Tax exempt		11,543 74		12,309 58		35,453 203		36,960 125
Total loan income Short-term investments Securities:		11,617 48		12,367 73		35,656 133		37,085 165
U.S. Treasury and government agency securities Mortgage-backed securities State and municipal securities		145 2,473 550		340 3,028 402		460 8,099 1 475		1,077 8,825 1,202
Other debt securities		0		402 6				
Total interest and dividend income		14,833		16,216		45,823		48,562
INTEREST EXPENSE		2 424		4 077		10,000		10.055
Interest on deposits Interest on short-term borrowings Interest on long-term debt		3,421 244 756		4,277 536 778		10,909 897 2,296		12,855 2,091 2 105
Total interest expense				778  5,591		14,102		17,051
NET INTEREST INCOME		10,412		10,625		31,721		
Provision for loan losses		380		1,041		1,764		2,290
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		10,032		9,584		29,957		29,221
NONINTEREST INCOME	-						•	
Trust and brokerage fees Service charges on deposit accounts Other income (net)		627 1,736 1,729		590 1,785 728		1,802 5,136 4,179		1,889 4,922 2,470
Net gains on the sale of real estate mortgages held-for-sale Net securities gains/(losses)		383 (8)		493 39				1,204 55
Total noninterest income		4,467				13,764		
NONINTEREST EXPENSE		,		•		,		,
Salaries and employee benefits Occupancy and equipment expense		5,076 1,192		1, 171		14,789 3,772		3,352
Other expense  Total noninterest expense		2,821  9,089		2,619  8,593		8,753  27,314		8,672  25,961
INCOME BEFORE INCOME TAX EXPENSE		5,410		4,626		16,407		13,800
Income tax expense		1,819		1,605		5,552		4,766
NET INCOME	\$	3,591 =======	\$	3,021	\$ :	10,855	\$	9,034
BASIC WEIGHTED AVERAGE COMMON SHARES OUTSTANDING BASIC EARNINGS PER COMMON SHARE	\$	5,819,671 0.62	\$	5,813,984	\$	5,816,830 1.87	\$	5,813,984
DILUTED WEIGHTED AVERAGE COMMON SHARES OUTSTANDING DILUTED EARNINGS PER COMMON SHARE	\$	6,017,241 0.60	\$	5,992,824 0.50	\$	5,982,283 1.81	\$	5,957,792 1.52